

## CASE STUDY

Beyond Benefits saves life science employers from the PEO world

### AT A GLANCE >

<b>Client:</b>	Commercial Physical and Biological Research Company, 290 employees, Northern California
<b>Challenge:</b>	The client needed an all-inclusive benefits solution to replace their Professional Employer Organization (PEO) arrangement. They were looking to reduce spend while enhancing the benefits offered to employees.

### THE SOLUTION:

By joining the Beyond Benefits Trust, an exclusive employee benefits program for Biocom member companies, the client was able to achieve their goals and more!

#### The Trust offers...

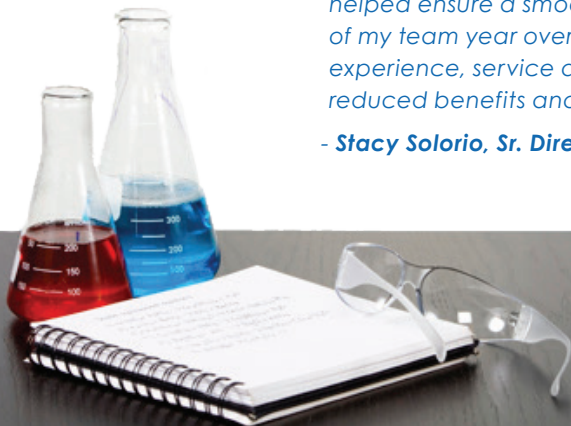
- A large group benefits arrangement to bio tech and life science employers in California with four or more employees.
- A dedicated client service team, who helped ensure a smooth transition from the PEO.
- Favorable underwriting for the life science industry sector.
- Rich plan options through leading nationwide carriers.
- Stability with annual benefits renewals.
- Value added services at no additional cost including benefits administration, compliance, HR and employee support.

### THE RESULT:

Saving almost \$1M in benefits spend in the first year alone, the client is now well positioned to continue to grow, attract and retain talent, and meet their financial and operational objectives.

*"The decision to exit a PEO is complex and I knew we needed a comprehensive solution that would provide equitable benefits while decreasing cost. The Beyond Benefits Trust exceeded my expectations to provide premier plans that employees and candidates see as a competitive advantage of my company. The MMA team helped ensure a smooth transition for which I have come to rely on as an extension of my team year over year. Overall, the Trust, MMA and Biocom offer a wealth of experience, service and support that helped save my company nearly \$1M in reduced benefits and administrative costs in the first year."*

**- Stacy Solorio, Sr. Director HR Operations**



Need to exit your PEO arrangement?  
Let's get in touch!

**[Beyond-Benefits.com](http://Beyond-Benefits.com)**